

Addax Petroleum Development (Nigeria) Limited (RC No. 333615)

Advert for Tender Opportunity

TB-3060 Call-Off Contract for Coating of Linepipe and Bends

1. Introduction:

Addax Petroleum Development (Nigeria) Limited (hereinafter referred to as “APD(N)L”) invites interested and pre-qualified Contractors to respond to this tender opportunity for a call-off contract for coating of line pipe and bends for APD(N)L’s onshore and offshore locations, as detailed in item 2 below. The contract is proposed to commence in Q4 2012 and continue for a duration of two (2) years with APD(N)L having the sole option to extend the duration for a further period of one (1) year.

2. Scope of Services

This Scope of Services covers the provision of Coating of Line pipe and Bends associated with APD(N)L’s onshore and offshore operations. It is envisioned that more than one contract will be awarded for this work.

As a minimum requirement, the selected Contractor shall have the necessary facilities, experience and capability and shall be fully responsible for conducting the following work:

- Pipe and bends will range in size from 4” to 18”
- External corrosion protection of the pipeline sections and bends shall be provided by a three-layer polyethylene coating system.
- A high density layer of concrete shall be added on top of the polyethylene coating where required.
- Coating contractor shall install free issued sacrificial anodes on specified sections.
- Installation of anodes shall include fastening of anodes to pipe prior to making up electrical connection of anodes to pipe. Each complete weld shall be tested for electrical continuity and mechanical strength before re-coating.

- The contractor is responsible for offloading all free-issued material from the trucks, and will provide all craneage, forklifts and any lifting equipment required to do so. The contractor is also responsible for stockpiling free-issued materials prior to coating.
- He contractor shall provide storage free of charge for a period of sixty days after coating.

To qualify, the Contractor should have a track record of providing such services, and possess sufficient plant, equipment and personnel to conduct such work.

3. Tender Mandatory Requirements:

To be eligible for this tender exercise, interested Contractors are required to be pre-qualified in Product Group 30113 Material Technology / Anti-Corrosion / Surface Protection Services contracting category in NipeX Joint Qualification System (NJQS) database. All successfully pre-qualified suppliers in this category will receive Invitation to Tender (ITT).

3.1.1. To determine if you are pre-qualified and view the product/services category you are listed for: You may visit NipeX NJQS Website at www.nipexng.com and access NJQS with your log in details, click on 'continue Joint Qualification Scheme tool, click on 'check my supplier status' and thereafter click on 'supplier product group'.

3.1.2. If you are not listed in a product/service category that you are registered with at DPR to do business, you may contact NipeX' office at 30, Oyinkan Abayomi Street, Ikoyi, Lagos, with your DPR certificate as evidence for necessary update.

3.1.3. To initiate the JQS Pre-qualification process, you may access www.nipexng.com to download the requisite application form, make necessary payments and contact NipeX office for further action.

3.2. In addition to 3.1 above, Tenderers shall also be required to comply with the Nigerian Content requirements in the NipeX system.

4. Nigerian Content Requirements

Each Contractor will be required to:

- Demonstrate that the entity proposed for execution of the service, is a Nigerian Registered Company, or Nigerian Registered Company as the contracting entity in genuine alliance or joint venture with foreign company with details on scope and responsibilities of parties for this work.
- Such companies must show evidence of joint venture binding agreement duly signed by the CEO of both companies including evidence or plans of physical operational presence and set-up in Nigeria
- Furnish details of company ownership and share holding structure. With photocopies of its CAC Forms Co2 and Co7
- Provide evidence of what percentage of its key management positions are held by Nigerians and what percentage of its total work force are Nigerians. And also show overall percentage of work to be performed by Nigerian resources relative to total work volume.
- Provide a Nigerian Content Plan with detailed description of the role, work scope, man-hours and responsibilities of all the Nigerian companies and personnel that will be involved in executing the work.
- State proposed total scope of work to be conducted by Nigerian personnel (whether contracted directly or under subcontract agreements) with names and addresses including evidences of well equipped offices and workshop.
- Provide detailed plan for staff training and development on engineering, project management and procurement (including all software to be used, number of personnel, name of organization providing such training and evidence of past training record) for Nigerian personnel including description of any specific programs in place for transfer of technology and skills to indigenous businesses and Nigerians over the next five (5) years.
- Provide evidence of domiciliation of project management and procurement centers in Nigeria with physical addresses (not P.O.Box).
- Provide detailed description of the location of in-country facilities (Pipe coating plant, equipment, storage, workshops, repair, maintenance and testing facilities).
- Provide detailed statement with evidence of how it intends to maximize the use of Nigerian made goods and services.
- Provide details on any other Nigerian Content initiative the company is involved in.
- Provide evidence of Nigerian Content Equipment Certificate (NCEC).

Closing Date

5.1. This tender opportunity shall remain open in the NipeX System for fifteen (15) working days and shall on close 7th **August, 2012.**

5.2. Only Tenderers who are registered with NJQS under this Product/category as at the advert closing time/date shall be invited to submit Technical Bids.

6. **General Conditions**

Please note that all interested Contractors are required to strictly adhere to following conditions in relation to their response to this Advert:

As stated in item 3 hereto, Contractors are required to be pre-qualified in NJQS under this specific Services category to be eligible to participate in this tender opportunity.

To enable interested pre-qualified Contractors to use the NipeX System to progress this tender exercise, they should access the NipeX System and include within their company profile, a name of a principal personnel, his/her phone number and the Contractor's general official email address for NipeX System set-up and training purposes.

All costs incurred in preparing and processing NJQS pre-qualification and responding to this Tender Opportunity shall be to the Contractor's own account.

This advert shall neither be construed as any form of commitment on the part of APD(N)L to award any contract to any contractor and or associated contractors, sub-contractors or agents, nor shall it entitle pre-qualified Contractors to make any claim whatsoever and/or seek any indemnity from APD(N)L and/or any of its partners by virtue of such Contractors having been pre-qualified in NJQS.

The tendering process shall be undertaken in accordance with the NNPC contracting process which requires pre-qualified Contractors to Submit their documentation in the following manner:-

(i) Pre-Qualified contractors in the relevant Product/Services category in NJQS will be requested to submit their Technical Tenders

(ii) Following the Technical evaluation process, only technically acceptable and financially qualified contractors will be requested to submit their Commercial Tenders.

- APD(N)L reserves the right to reject the submission(s) made by any and/or all Contractors at its sole discretion and at no cost whatsoever to APD(N)L.
- APD(N)L will communicate only with authorised officers of the qualifying Contractors at each stage of the Tender process, as necessary, and will NOT communicate through individuals or appointed Agents.

Please visit the Nipex portal at www.nipexng.com for this advert and other relevant information